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A Division of Nissan North America, Inc.

July 31, 2007

To: All Infiniti Retailers

Subject: **MY08 Infiniti G37 Coupe, G35 Sedan, and FX August Production Cancellations**

We regret to advise you that, as the result of a severe earthquake in Japan which resulted in damage to a key parts supplier, most retailer firm orders for G37 Coupe, G35 Sedan, and FX models scheduled for production the week of August 20th must be cancelled to enable production scheduling to re-align with supplier capacity. This is to let you know how retailer order volumes will be preserved.

We understand the importance of pre-sell activities in connection with the launch of the all new G37 Coupe and we believe that the actions outlined in this letter will help preserve the ability to deliver this product to Infiniti customers and to support the launch of the vehicle. Additionally, we intend to attempt to ensure that your cancelled August orders will be returned to you as September production in the identical spec (subject to any supplier constraints).

We are taking the following actions to minimize any inconvenience to you:

- All impacted August production orders (G35 Sedan, G37 Coupe, and FX) have been cancelled and all credits have been swept.
- The Distribution team will rebuild—as September production—all cancelled August orders by August 1st. The team will endeavor to match production orders at the model code, option, color and interior trim levels (subject to any supplier constraints). When completed, these units can be identified by the status type ***firm-supl*** under CPO/G Sedan/G Coupe/FX in OMS.
- As a retailer courtesy, the Distribution team will attempt to re-populate any customer sold order information lost due to these order cancellations. In general, it is always good practice to enter customer information whenever an order is pre-sold.
- Should you wish to cancel any or all of these supplemental orders, please notify your Distribution Specialist no later than August 3rd by noon CDT.

We regret any inconvenience caused by this unforeseen natural disaster. We are committed to support your retail efforts every way possible. Please contact your DOM or Distribution Specialist with any questions you may have.

Vehicle Operations
Infiniti Distribution